DKMS BMST FOUNDATION INDIA ANNUAL REPORT

2018-19

COVER IMAGE: VANSH (THE YOUNG BOY) - THALASSEMIA SURVIVOR HARSH - BLOOD STEM CELL DONOR DURING THE LAUNCH EVENT IN MAY 2019

CONTENTS

About Us	1
Our Aim	2
Our Objectives	3
Mission & Impact	4
Our Values	4
What We Do	5
From The Desk Of Our CEO	9
Executive Board	11
Financial Report	16



ABOUT US

DKMS BMST Foundation India (DKMS-BMST) was incorporated on 2015 under Section 8 of the Companies Act 2013 as a not-for-profit organization with CIN U74900KA2015NPL082065. It is a joint venture of two reputed not-for-profit organizations: The German Bone Marrow Donor Centre (DKMS) and Bangalore Medical Services Trust (BMST). DKMS is one of the largest and most renowned stem cell donor centres in the world. The entities in Germany, USA, Poland, UK, Chile, South Africa and in India have recruited over 11 million potential blood stem cell donors and have provided potentially life-savings blood stem cell donations to over 95,000 patients in need. BMST established in 1984 is a not-for-profit organization of Rotary Club of Bangalore. It is one of the largest blood component facilities and regional Blood Transfusion Centres in Karnataka, with a proven track record for providing quality services and safe blood components. DKMS-BMST is working across India and is dedicated to improving the situation of many patients suffering from blood cancer and other blood related disorders by raising awareness about blood stem cell transplantation and registering potential blood stem cell donors. A blood stem cell transplant is currently the only known treatment which can cure Thalassemia.

OUR AIM

The Foundation aims to improve the situation of patients with blood cancer and other blood related disorders across India by establishing managing and growing Indian database, raising awareness about blood stem cell transplantation, expanding the base of voluntary, committed blood stem cells donors and supporting patients and their families in need. By doing this the Foundation provides patient in India with second chances at life.



OUR OBJECTIVES

- To help and support people suffering from blood cancer and other diseases of the blood producing system or hematopoietic system, in particular those diseases for which an unrelated stem cell transplant is an appropriate treatment and to support such patients, directly or indirectly, including development of treatment facilities and providing guidance and advice.
 - To set up a stem cell donor centre and/or registry in India and to give people an opportunity to register as potential blood stem cell donors at public donor drives, company drives and/or through the internet. To maintain a personalized database of registered potential/actual donors, including contact information, tissue characteristics as well as their medical and personal information in an anonymous format available for worldwide donor search through national/ international donor registries and further to recruit, consent and advise potential blood stem cell donors in India, collection of biological samples and arranging for high resolution typing and other medical laboratory tests as well as handling/responding requests of potential donors/ patients, coordinating logistics, collection and transportation of bone marrow or blood stem cell products and monitoring short and long term health of donors post-donation.
 - To inform the public about blood cancer and other diseases of the blood producing system and to promote awareness about stem cell transplantation as a mode of treatment for patients suffering from these diseases and to inform the public about the need for voluntary and unpaid stem cell donors by way of conducting publicity drives, training, and awareness campaigns in particular by using print materials, internet, social media and / or radio and television.

MISSION & IMPACT

To give as many blood cancer and blood disorder patients as possible, a second chance at life.

OUR VALUES

We communicate clearly and comprehensively, act CLEAR consistently and make decisions in such a way that they are clear.

FAIR

We are open to feedback, changes, other opinions and new ideas. Our actions and thinking are transparent. We share knowledge and communicate

with each other. We keep everyone informed throughout our work processes.

We are forward thinking. We see opportunities and seize them, even in the face of resistance. We play to our strengths and use them wisely to fulfil our mission. At the same time, we are always evolving and happy to venture onto new ground.

Our mutual interaction is characterized by appreciation, fairness and respect. We act predictably and thoughtfully.

We seek diversity in our staff and actively engage with multiple cultures in the community. As we all know Blood cancer does not differentiate and at DKMS BMST, every life counts. Our journey in India, which has diverse ethnic heritages and values all over the country, can be propelled to the foreseen success, only if our pool itself has diverse individuals, who would, in turn, represent this vast sub continent.

COURAGEOUS

DIVERSITY

WHAT WE DO

1. We create awareness of blood cancer diseases and treatments.

We register potential blood stem cell donors to give those in need of a stem cell donation a second chance at life. We conduct recruitment drives in Corporates, Colleges and Communities. DKMS-BMST is looking forward to expand the registry to help more patients in the coming years.

2. We engage the public as well as companies to organize donor registration events.

We create and establish an environment of involvement and engagement. We conduct campaign and drives in the colleges and corporate to create awareness about blood cancer, importance of stem cell donation and enrolling them as potential stem cell donors.

3. We raise funds to increase both the size and diversity of the worldwide pool of available blood stem cell donors.

We plan to raise funds locally with our corporate partner so as to provide them the opportunity to engage with the community and to fight blood cancer by creating awareness and providing access to stem cell transplant for the poorest of poor people. In this process we also increase the size and diversity of the pool of registered stem cell donors as ethnicity matters for HLA matching.

4. We help to improve blood cancer treatment.

We envisage to carry out stem cell transplant through partnerships with stem cell transplant centers across the country which can help us save precious lives.



5. We maintain our donor relationships from day one of registration until completion of the stem cell donation.

We address all the queries and concerns associated with the stem cell donation and transplant process. We support transplant centers in monitoring the health status during donation and providing regular follow ups to donors till successful transplant takes place.

5. Thalassemia Programme.

Under this, DKMS-BMST supports Thalassemia patients in India, by providing the access to blood stem cell transplantation.

5. Patient Services.

We are planning to start "Patient Counselling" services at DKMS-BMST. We want to understand the needs of the patients and want to improve the access to treatment for the patients and their outcomes which is achieved through direct counselling and creating awareness.



"It feels good to help others but it feels awesome when you are a reason for someone's life!"

DR. SHAINA Blood stem cell donor AUGUST 2018 (SCRI)



FROM THE DESK OF OUR CEO

DKMS was established in 1991 and over the period of time it has become largest registry in the world. From 2015 we have been working in India in collaboration with Bangalore Medical Service Trust (BMST) as a joint venture. 2018-2019 has been an important year for us for two reasons. One is that we are now officially renamed to "DKMS BMST Foundation India" (DKMS-BMST) from previously "BMST Stem Cell Registry Foundation India", since there has been share capital infusion from DKMS in the venture and it is a planning year for us to carry out future activities in the years to come.

2018-19 has been a year of aspiration for the organization. We finalized our new location for our office premises to carry out our future operational activities, completed out compliance related work which were both statutory and non-statutory in nature, filling of various registration with various government bodies to carry out our work as per government regulations. We also forecasted our human resource needs for 2019-20 and carry out planning for recruitment and selection of the employees in 2019-20.



In India, more than a lakh people are diagnosed with blood cancer and approx. 10,000 children being born with blood related disorders like thalassemia. Blood stem cell transplant is often the only treatment option for such patients and for which they need blood stem cells from a human leukocyte antigens (HLA)matched donor. Only 30 per cent of the patients can find a match within their own families. The rest 70 per cent depend on finding a matching unrelated donor. However, only 0.04 per cent of the Indian population are registered as potential blood stem cell donors. So, the presence of a stem cell registry and donor linkage platform like DKMS-BMST is crucial for ensuring the correct and timely access of blood stem cell transplants for patients suffering from blood cancer and other blood disorders. We are dedicated to the fight against blood cancer and other blood disorders, such as thalassemia and aplastic anemia and aim to improve the situation of such patients by raising awareness about blood stem cell donation and encouraging individuals to register as potential blood stem cell donors. By doing this, DKMS-BMST provides patients in need of a blood stem cell transplant with a second chance at life. As an international non-profit organization in the fight against blood cancer and blood disorders, we will be focusing on raising awareness around blood cancer and blood disorder, their treatment, and the registration of potential stem cell donors to save patients' lives. This will be accomplished through a variety of methods, including: Motivating the universities, and companies to organize registration events and raise financial donations to cover the cost of registration which makes registration free of cost to donors. Further, we maintain a sustainable relationship with our donors starting from the day of registration. We also work for establishing close relationship with patients and transplant centers, physicians and nurses to provide excellent services Increasing access to transplantation for patients around the world through collaborations with other countries.

In the coming year 2019-2020 we envisage ourselves to be a leading organization in India in facilitating blood stem cell donation through its combined, coordinated efforts to provide accessible, affordable and equitable healthcare for blood cancer patients.

Patrick Paul CEO, DKMS BMST Foundation India

EXECUTIVE BOARD

Dr. Latha Jagannathan - Director and Chief Functionary

Dr. Latha Jagannathan studied Medicine from the Armed Forces Medical College. Pune, and was trained at Hoxworth Blood Center, the University of Cincinnati, Ohio, in Tissue matching and typing. She founded Bangalore Medical Services Trust, a not-for-profit organization in 1984. She set up Rotary, Bangalore-TTK Blood Bank and has been responsible for its operations till date with International quality standards, a 100% voluntary donor base and its growth as a Regional Blood Transfusion Centre, Karnataka. Today the blood center issues 70 thousand units of blood components per annum. She is an invited member of several Government bodies & NGOs including the National Blood Transfusion Council, National AIDS Control Organization (NACO), Indian Society of Blood Transfusion and Immunohaematology (ISBTI) and country head of the Asian Association of Transfusion Medicine (AATM), India chapter and the Task Force on Health and Family Welfare constituted by the Government of Karnataka.

11

Dr. Alexander Schmidt - Director

Dr. Alexander Schmidt has been Managing Director and the Chief Medical Officer of DKMS since 2013. He is responsible for all areas that provide professional information and advice as well as coordination and support for donors before, during and after a donation, thus ensuring safe bone marrow and peripheral blood stem cell donations.

In addition, Alexander oversees the ongoing relationship management with transplant centers, search units and registries and the medical advice for all international DKMS entities. H and his teams are also responsible for various quality programs and scientific projects.

Alexander holds a doctorate in mathematics and medicine. After working as an intern at Heidelberg University Hospital, he worked as a management consultant with a focus on health care issues. He has been working for DKMS since 2002 in various management positions. He is also the Chief Executive Officer of the DKMS Life Science Lab and the DKMS Stem Cell Bank and Chief Scientific Officer of the DKMS Registry.

Sirko Geist

- Director

Sirko Geist has been Managing Director and the Chief Financial Officer of DKMS since 2013. He oversees the areas of finance and accounting as well as the administration and management of the DKMS locations. His responsibilities also include process and quality management and legal services. On an international level, he is active in various roles on the boards of the local DKMS entities.

Sirko studied law at the Technical University of Dresden and graduated with the first state examination. He successfully completed his legal clerkship in the Chemnitz district of the regional court with the second state examination. He also holds a Master of Business Administration from the Danube University Krems.

After numerous years working for a leading auditing company, he worked in management positions within the textile industry. At the end of 2009, he started working as the Commercial Manager of the DKMS Life Science Lab and since then he has been working in different leading positions in the DKMS Group.

Mr. Khokale Narayana Rao Prabhashankar - Director

Mr. Khokale Narayana Rao Prabhashankar did his Bachelor of Commerce in 1973 and passed out his Final Chartered Accountancy examination in 1977. Presently he is a Founder and Senior Partner in M/s. Ashok Kumar Prabhashankar & Co., Chartered Accountants, Bangalore. He has more than 35 years of experience in the Accountancy profession. Mr. Prabhashankar joined the Rotary Club of Bangalore (RCB) in the year 1986 and he was the President of RCB in the year 1993-94. He was instrumental in conducting many humanitarian projects in the community and he was recognized by the Rotary Foundation for his contribution to the Foundation during his term as District Governor of District 3190 during the year 2003-04. He continues to serve the Rotary Foundation through various programs and he was instrumental in setting up a hospital for the poor during his tenure as President. He is actively involved as a Trustee of the Bangalore Medical Services Trust (Rotary Bangalore TTK Blood Bank). He is serving as the Chairman of the Trust for the last 8 years. His responsibility is to take care of the working of the Blood Bank in terms of better administration and good financial ethics.

Dr. Vinod Swaroop Saxena - Director

Dr. Vinod Swaroop Saxena joined Maulana Azad Medical College in 1959, New Delhi and obtained the MBBS degree in 1964 with distinction and a gold medal in Social & Preventive Medicine.

Soon after graduation in 1964, he chose to join the Indian Army and saw action in the 1965 Indo-Pakistan war. He left the Army in 1969 after 5 yrs of exemplary service to begin a long career in the pharmaceutical industry and joined Sarabhai Chemicals, moving on to work with May and Baker in 1970. He then joined Reckitt and Coleman as a Medical Advisor in late 1977, which resulted in his moving with his family to Calcutta where he enjoyed a stay of 14 long years. While working with Reckitt and Coleman, he was the man behind introduction of sodium valproate not only in India but also in the neighboring South-East Asian countries. He joined Sanofi in 1997 for a brief stint but soon left Sanofi and dedicated his life to the cause of Epilepsy. In between, he was an advisor to a few pharma companies.

Dr Vinod Saxena is serving with distinction both the Indian Epilepsy Association (IEA) and the Indian Epilepsy Society (IES). He worked as the Treasurer, Secretary General, and the President of both the organizations during his long stint as an office bearer. He is also a founding member of the IES.



FINANCIAL REPORT

BALANCE SHEET

(All amounts in INR unless otherwise stated)

		AS AT
	MARCH 31, 2019	MARCH 31, 2018
EQUITY AND LIABILITIES		
Shareholders' funds		
Share capital	20,00,000	1,00,000
Corpus fund	1,00,000	1,00,000
Reserves and surplus	1,21,873	1,08,181
TOTAL LIABILITIES	22,21,873	91,819
ASSETS		
Non-current assets		
Long-term loans and advances	3,000	3,000
Current assets		
Cash and bank balances	22,18,873	88,819
TOTAL ASSETS	22,21,873	91,819

STATEMENT OF INCOME AND EXPENDITURE

(All amounts in INR unless otherwise stated)

	YEAR ENDED MARCH 31, 2019	YEAR ENDED MARCH 31, 2018
(A) REVENUE FROM OPERATIONS	-	-
(B) DONATIONS RECEIVED	5,02,000	2,00,000
(C) TOTAL REVENUE (A+B)	5,02,000	2,00,000
EXPENSES		
Consumption of testing materials	2,71,946	3,25,973
(D) TOTAL EXPENSES	2,71,946	3,25,973
(E) EXCESS OF INCOME OVER (C-D) EXPENDITURE	2,30,054	(1,25,973)
(F) Tax Expense	-	
(G) SURPLUS/(DEFICIT) FOR THE YEAR (E-F)	2,30,054	(1,25,973)
(H) BASIC EARNINGS PER EQUITY SHARE OF FACE VALUE Rs.10/- EACH	2.23	(26.67)

CASH FLOW STATEMENT

(All amounts in INR unless otherwise stated)

			AS AT	
		MARCH 31, 2019	MAR	2018 CH 31,
CASH FLOW FROM OPERATING ACTIVI	TIES			
Surplus/(Deficit)		2,30,054	(1,2	5,973)
Add: ROC fees for increase in authorised share capital		2,01,000		-
Operating profit before working capital changes		4,31,054	(1,2	5,973)
Adjustments for increase /decrease in-				
Other payables		-		-
Cash generated from operating activitie	es	4,31,054	(1,2	5,973)
Taxes paid (net of refunds)		-		-
Net cash generated from operating activities	(A)	4,31,054	(1,2	5,973)
CASH FLOW FROM INVESTING ACTIVIT	TIES			
Net cash applied in investing activities	(B)	-		-
CASH FLOW FROM FINANCING ACTIVI	TIES			
Increase in share capital		19,00,000	ç	99,800
Add: ROC fees for increase in authorised share capital	k	(2,01,000)		-
Net cash generated from financing activities	(C)	16,99,000	ç	9,800
(D) NET INCREASE IN CASH AND CASH EQUIVALENTS	(A+B+C)	21,30,054	(2	26,173)
(E) OPENING CASH AND CASH EQUIVALENTS		88,819	1,	,14,992
CLOSING CASH AND CASH EQUIVALENTS	(D+E)	22,18,873		88,819

"Whenever you get a chance to do good for someone, just go for it!"

DEBOJYOTI Blood stem cell donor AUGUST 2017(SCRI)





DKMS BMST Foundation India 723, Chinmaya Mission Hospital Road, Indira Nagar 1st Stage, Hoysala Nagar, Indiranagar, Bengaluru 560038

> Tel: 080-68286500 dkms-bmst.org

CONNECT WITH US

FOR MORE INFORMATION

info@dkms-bmst.org