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## LODGE YOUR PROXY

### Online

[vote.linkmarketservices.com/ATM](http://vote.linkmarketservices.com/ATM)

### Scan & Email

[meetings@linkmarketservices.com](mailto:meetings@linkmarketservices.com)

### Mail

Use the enclosed envelope or address to:

### Fax

+64 9 375 5990

Link Market Services Limited  
PO Box 91976  
Auckland 1142  
New Zealand

### Deliver in person

Link Market Services Limited,  
Level 11, Deloitte Centre  
80 Queen Street, Auckland 1010

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## SCAN THIS QR CODE WITH YOUR SMARTPHONE AND VOTE ONLINE



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### General Enquiries

+64 9 375 5998 | [enquiries@linkmarketservices.com](mailto:enquiries@linkmarketservices.com)

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## PROXY FORM FOR THE 2017 ANNUAL MEETING

The Annual Meeting of The a2 Milk Company Limited (“a2MC”) will be held on **Tuesday 21 November 2017 at 11:30am New Zealand time** at the Grand Millennium Hotel, 71 Mayoral Drive, Auckland, New Zealand. Shareholders are also able to attend and vote at the Annual Meeting online via the Link Market Services Virtual Annual Meeting platform. More information regarding virtual attendance of the Annual Meeting and voting at the Virtual Annual Meeting is available in the Virtual Annual Meeting Online Portal Guide which will be filed on the ASX and NZX market announcement platforms and available on the Company’s website at <https://thea2milkcompany.com/newsroom/market-announcements/>.

If you propose NOT to attend the Annual Meeting, whether in person or virtually via the online platform, but wish to vote by postal vote or appoint a proxy please complete and return this form (please keep it intact) to Link Market services no later than **11:30am New Zealand time** (9:30am Australian Eastern Daylight Time) **on Sunday, 19 November 2017** (being 48 hours before the commencement of the Annual Meeting). Proxy appointment or Postal Voting can also be completed **online**. Please read the instructions overleaf before completing this form. Please do not appoint a proxy if you are voting by Postal Vote.

### POSTAL VOTE

As a shareholder entitled to vote at the Annual Meeting, you are entitled to vote by postal vote. You can cast your postal vote online or by one of the other methods listed above. If you return your postal vote without indicating how you wish to vote, or your indication on how to vote is unclear, on any resolution, you will be deemed to have abstained from voting on that resolution. If you complete the postal vote section and also appoint a proxy then your postal vote will be cast and your proxy appointment will not be counted. If this form is returned duly signed by a shareholder with voting instructions completed but without indicating that it is a postal vote or proxy has been appointed, it will be deemed to be a postal vote.

### APPOINTMENT OF PROXY

A shareholder entitled to attend and vote is entitled to appoint a proxy to attend and vote instead of him/her. A proxy need not be a shareholder of a2MC. Any corporation that is a shareholder of a2MC may appoint a person as its representative to attend the meeting and vote on its behalf, in the same manner as that in which it could appoint a proxy.

#### Appointing the Chairman of the Meeting as your proxy

If you wish, you may appoint the Chairman of the Meeting as your proxy. To do so, please write “Chairman of the Meeting” in the box marked “full name of Proxy”. The Chairman will vote according to your instructions. If the Chairman is not instructed how to vote, then he will vote any undirected/discretionary

proxy in favour of each resolution. If you return this form without directing the proxy how to vote on any particular resolution any proxy who is not the Chairman of the Meeting will exercise the proxy’s discretion as to whether to vote and, if so how.

### ATTENDING THE MEETING

If you propose to attend the Annual Meeting please bring this Proxy Form intact to the meeting, the barcode is required for registration at the meeting.

### SIGNING INSTRUCTIONS FOR PROXY FORMS

#### Individual

This Proxy Form must be signed by the shareholder or his/ her/ its attorney duly authorised in writing.

#### Joint holding

This Proxy Form must be signed by each of, or on behalf of, the joint shareholders (or their duly authorised attorney).

#### Power of Attorney

If this Proxy Form is signed under a power of attorney, a copy of the power of attorney and a signed certificate of non-revocation of the power of the attorney, under which it is signed, must be produced to The a2 Milk Company Limited with this proxy form.

#### Company

This Proxy Form must be signed by a director or a duly authorised officer acting under the express or implied authority of the shareholder, or an attorney duly authorised by the shareholder

Go online to [vote.linkmarketservices.com/ATM](http://vote.linkmarketservices.com/ATM) to vote or turn over to complete the Postal Vote/Proxy Form

**POSTAL VOTE / PROXY FORM**

**STEP 1: CHOOSE TO VOTE BY POSTAL VOTE OR APPOINT A PROXY TO VOTE ON YOUR BEHALF**

**POSTAL VOTING**

I wish to vote by postal vote (please tick the box).  
My voting intention is indicated in the resolution section below.

**APPOINT A PROXY TO VOTE ON YOUR BEHALF**

I/We being a shareholder of The a2 Milk Company Limited

Hereby appoint \_\_\_\_\_ of \_\_\_\_\_  
email address

or failing him/her \_\_\_\_\_ of \_\_\_\_\_  
email address

as my/our proxy to vote for me/us on my/our behalf at the Annual Meeting of Shareholders of The a2 Milk Company Limited to be held at 11:30am New Zealand time on Tuesday 21 November 2017 and, simultaneously, to be held virtual via an online platform and at any adjournment of that meeting. Please indicate with a tick in the appropriate boxes below how you wish your proxy to vote. If you wish, you may appoint as your proxy 'The Chairman of the Meeting' as your proxy.

**STEP 2: ITEMS OF BUSINESS – VOTING INSTRUCTIONS**

Tick (✓) in box to vote

**ORDINARY BUSINESS**

To consider and, if thought fit, pass the following ordinary resolutions:

	For	Against	Proxy Discretion	Abstain
1. That Ernst & Young be re-appointed as Auditors of the Company and that the Directors of the Company be authorised to fix the Auditor's remuneration for the ensuing year.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. That Jesse Wu, who was appointed a Director of the Company by the Board with effect from 16 May 2017, and who will retire at the meeting in accordance with the Company's constitution, be elected as a Director of the Company.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. That Julia Hoare, who will retire at the meeting by rotation in accordance with the Company's constitution, be re-elected as a Director of the Company.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. That David Hearn, who will retire at the meeting by rotation in accordance with the Company's constitution, be re-elected as a Director of the Company	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**STEP 3: SHAREHOLDER QUESTIONS**

Shareholders present at the Annual Meeting (either in person or via the virtual Annual Meeting) will have the opportunity to ask questions during the meeting. If you cannot attend the Annual Meeting and choose not to participate in the virtual Annual Meeting but would like to ask a question, or if you are attending and would like to ask a question in advance, you can submit a question by email to [meetings@linkmarketservices.co.nz](mailto:meetings@linkmarketservices.co.nz), or online by going to [vote.linkmarketservices.com/ATM](http://vote.linkmarketservices.com/ATM) and completing the online validation process, or complete the question section below and return to Link Market Services. Questions will need to be submitted by 5.00pm New Zealand time (3.00pm Australian Eastern Daylight Time) on Friday, 17 November 2017. The Board will endeavor to address all appropriate questions at the Annual Meeting.

Question:

**SIGN: SIGNATURE OF SECURITY HOLDER(S) This section must be completed.**

Security holder 1  Security holder 2  Security holder 3

Contact Name \_\_\_\_\_ Daytime Telephone \_\_\_\_\_ Date \_\_\_\_\_

**Electronic Investor Communication:**

If you received the Notice of Meeting & Proxy by mail and you wish to receive your future communications by email please provide your email address below: