

FLUENT EXPERT SERVICES

Business Consulting Package

For Clients

The Business Consulting Package is designed to empower business teams by providing actionable recommendations for how to leverage Fluent Commerce OMS to deliver against business objectives, with a focus on time to value.

Business Consulting

The Business Consulting Package includes a review of a client's business objectives in the order management and supply chain domains, followed by a report providing actionable recommendations on how to deliver against those objectives, with a focus on time to value.

WHAT'S INCLUDED?

Business objectives & current landscape review

Client workshop covering:

1. Client business objectives review*:
 - Capture/define client business objectives and roadmap, including the expected business value and how it will be measured
 - Review any relevant business metrics being tracked
 - Review objectives prioritisation
2. High-level requirements capture - drill down to key requirements underpinned by each objective
3. AS-IS systems architecture review, including integrations
4. Review and contribute to business cases

Report with actionable recommendations

1. Summary of Client business objectives review
2. Recommendations on how to best leverage Fluent Commerce platform to deliver against the stated objectives
3. High-level solution scope for recommended Fluent roll-out, including Fluent build and integrations
4. Recommended implementation phasing, with an initial MVP phase to deliver against priority objectives
5. Fluent Product roadmap review - upcoming Fluent features/initiatives that could be leveraged (where applicable)

* If a Fluent Customer Success Business Review has been recently completed this can also be used as the input for the business objectives review.

Business Consulting

WHAT'S NOT INCLUDED?

- Implementation project plan or resourcing
- Implementation project delivery effort estimates
- Ongoing consulting for project implementation phase

KEY BENEFITS

- Provides a clear up-to-date view on strategic/business objectives, how they will be measured, and their respective priorities
- Provides tailored recommendations for how to utilise Fluent OMS to deliver against the identified objectives
- Assists the Partner to put together an MVP implementation plan and effort estimates for delivery
- Assists the Customer to put together a business case for the MVP phase roll out
- Provides a clear way to measure success of the the MVP delivery against the defined objectives
- Provides visibility of future Fluent roadmap deliverables, including whether they align with any Customer initiatives

COSTS

Typical engagement is up to USD \$12,000 (time and materials, travel costs excluded) and includes up to 4 days effort spread across 2 - 4 weeks.

A more detailed estimate can be provided following an initial scoping call.