



WINE, YOUR WAY Experience beyond the bottle

Over four generations and 130 years, Tulloch have been crafting wines and experiences that reach beyond the bottle, creating better lives of wine, food, family & friends.



our story

An unwavering commitment to quality & authenticity

From unlikely beginnings over 130 years ago, the Tulloch story is one of the most authentic & generational wine dynasties of modern times.

In 1895 John Younie Tulloch owned a general store and accepted an unusual settlement of a debt - a 43 acre property in Pokolbin. Tulloch took an immediate liking to the property and the five acres of neglected shiraz vines it contained and so began the proud family tradition that continues today.



our family

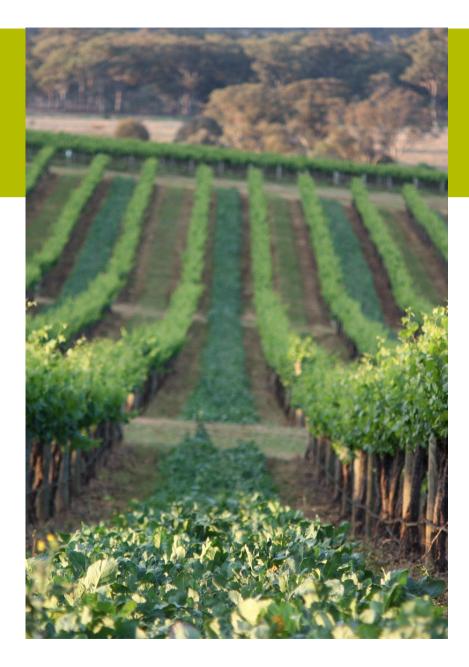
four generations of family tradition

Tulloch Wines is still proudly family owned. Now under the guidance of the 3rd and 4th generation.

Located an easy 2 hour drive North of Sydney in Australia's original wine region, the Hunter Valley. Tulloch is a contemporary Australian brand loved and revered for its philosophy of crafting premium wines and wine experiences for all generations of wine drinkers.



L-R: Jay Tulloch, Justina Tulloch - Tourism & Export, Christina Tulloch - Director



our vineyards

We are firm believers in the philosophy of *'great wines are made in the vineyard'*. Our close relationship with our growers ensure all our wines are a true reflection of place and regional typicity.

Tulloch Wines sources fruit from our own vineyards as well as from growers around the Hunter Valley and emerging NSW wine regions.

The majority of our white varietals are sourced from the fertile soils of the Upper Hunter Valley, where our vineyard enjoys a landmark viticultural site on red loam hillsides. All of these vines are of their own roots and were planted in 1988, including our famous Verdelho, Chardonnay and Semillon vineyards.

Our Shiraz vineyards are located in the small original parish of Pokolbin at the foothills of the Brokenback Mountain range in the heart of the Hunter Valley. Combined with this, fruit is sourced from select Pokolbin 'old vine' vineyards to produce our award-winning range of Shiraz wines.

We are lucky enough to enjoy long standing relationships with established growers in the cool-climate emerging regions of Young, Hilltops and Orange in the Central West of NSW, from which we source all our European varieties.



our wines

Whilst Tulloch continues to make outstanding wines from the traditional Hunter Valley varietals of Shiraz and Semillon, today Tulloch is as well known for pioneering Verdelho in Australia.

Hailing from the Portuguese island of Madeira, Verdelho first came to Australia in the 1820s and was used in the production of fortified wines. Just as our Tulloch Shiraz story began in 1895 with the unusual settlement of a debt, our Verdelho story came from equally serendipitous beginnings.

At Tulloch we have made a Madeira style fortified wine from Verdelho since the 1900s. In the 50s & 60s we started blending Verdelho with Semillon (at that time known as Hunter River Riesling) to boost the flavour of the Semillon in the lighter years. In 1982 we made a wine that would not ferment out all of the sugar to produce a dry wine, ending up with a slightly fruity (sweet) wine. We sold it in our cellar door and it was an instant success.

Now 40 years on we are the category leader of this warm climate aromatic white in Australia. Producing a number of styles of Verdelho from the original Crème de Vin (Madeira style) to a sparkling pink low ABV Verscato and various styles in between.

viva verdelho!





our brand

	Cellar Door	Welcoming over 36,000 visitors to our award- winning Cellar Door each year, we are considered the leaders in developing and delivering curated, authentic wine experiences.
	Wine Club	We are market leaders in the development of fully customised and flexible wine club and mailing list direct-to-consumer channels.
g g g g g g g g g g g g g g g g g g g	Distribution	Tulloch is distributed domestically by Vintage House Wine & Spirits (VHWS). Through this partner Tulloch Wines is available throughout Australia's leading liquor chains & stores.
	Wholesale	Tulloch has a number of successful direct relationships with other retailers and wine wholesalers, including Aldi, Australian Wine Selectors and Qantas.
	Export	Tulloch currently exports wine to Japan, Singapore, Belgium, Hong Kong, Korea and China.



THE TULLOCH RANGE

Tulloch Semillon Sauvignon Blanc Tulloch Verdelho Tulloch Cabernet Sauvignon

PACK	RRP \$AUD	
6x750mL	\$17.00	
6x750mL	\$17.00	
6x750mL	\$17.00	



VINEYARD SELECTION RANGE

NV Vineyard Selection Cuvee Vineyard Selection Verdelho Vineyard Selection Chardonnay Vineyard Selection Shiraz

PACK	RRP \$AUD
6x750mL	\$25.00
6x750mL	\$24.00
6x750mL	\$24.00
6x750mL	\$24.00





CELLAR DOOR RELEASE RANGE

	PACK	RRP \$AUD
NV Verscato Hunter Valley	6x750mL	\$24.00
Prosecco King Valley	6x750mL	\$28.00
Vermentino Orange	6x750mL	\$26.00
Pinot Gris Orange	6x750mL	\$26.00
Late Picked Verdelho Hunter Valley	12x750mL	\$26.00
Rose (Sangiovese) Orange	6x750mL	\$28.00
Sangiovese Hilltops,Young	6x750mL	\$32.00
Tempranillo Orange	6x750mL	\$32.00
Barbera Hilltops, Young	6x750mL	\$32.00
NV 88 Limited Release Red	6x750mL	\$40.00
Chairman's Selection Limited Release Shiraz	6x750mL	\$45.00



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HERITAGE & LIMITED RELEASE RANGE

Hunter River White Semillon Pokolbin Dry Red Shiraz Private Bin Pokolbin Dry Red Shiraz Julia Limited Release Semillon E.M. Limited Release Chardonnay Hector Limited Release Shiraz

PACK	RRP \$AUD
6x750mL	\$28.00
6x750mL	\$32.00
6x750mL	\$55.00
12X750ML	\$32.00
12X750ML	\$38.00
6X750ML	\$90.00

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DESSERT & FORTIFIED

	PACK	RRP \$AUD
NV J.Y. Tawny	12x750mL	\$28.00
NV Limited Release Muscat	12x375mL	\$35.00
NV Limited Release Creme de Vin	12x500mL	\$50.00



Prices are stated on the basis of Incoterms® 2010 FOB Port Sydney & Port Melbourne only; all other port destinations will be quoted on request and may incur additional charges.

terms & conditions

J.Y. Tulloch & Sons Pty. Ltd. trading as Tulloch Wines 638 De Beyers Road, Pokolbin, NSW 2320 Australia www.tullochwines.com Ph: (+612) 4998 7580 Fx: (+612) 4998 7226 ABN: 58 099 104 720



All Tulloch Wines are sealed with a screw cap closure, unless indicated otherwise.



Allow up to 3 weeks from receipt of a purchase order to despatch from our warehouse. This is the average time it takes to process an order and this may vary depending on the regulations and requirements of individual countries.

Pricing

- Prices are stated on the basis of Incoterms[®] 2010 FOB Port Sydney & Port Melbourne only; all other port destinations will be quoted on request and may incur additional charges.
- All prices are quoted in Australian dollars, unless specified otherwise.
- All prices and vintages quoted in this document are current at the time of printing, but prices and vintages are subject to change without notification, and shall be agreed to in writing by the Supplier.
- All prices are GST exclusive and do not include Duty or Sales Tax charges at destined country.

Payment

We work on a tiered payments system for all export customers & markets:

- **Tier 1**: full payment up front is required for all new export customers for the first 3 orders via telegraphic transfer to our nominated bank account
- Tier 2: following the first 3 successful orders, for the next 2 orders we may offer credit with payment terms due 30 days after the Bill of Lading Date, via telegraphic transfer to our nominated bank account
- Tier 3: provided payment is received within the terms of the Tier 2 arrangement, for following orders and for the continuation of our export partnership we may then offer credit with payment terms due 60 days after the Bill of Lading Date, via telegraphic transfer to our nominated bank account

In addition to the 3 tier system outlined above, the following additional terms apply:

- Upfront payment in full is required prior to bottling any custom orders
- Payment shall be made in Australian dollars (AUD\$)
- Any request for exclusivity of our brand/s in an export market will be negotiated on a case-by-case basis
- In the event of late payment or other payment issues under Tiers 2 & 3, we reserve the right to request you move back to the Tier 1 terms

Packaging & Despatch

- All Tulloch Wines are sealed with a screw cap closure, unless indicated otherwise.
- Full container orders may be shipped either on pallets or loose loaded. Full 20' container load is approximately 1,250 cases 12 x 750ml or 2,900 cases 6 x 750ml if loose loaded.
- Full 20' container will hold approximately 20 non returnable pallets.
- All pallets are fumigated to comply with ISPM15 requirements.
- Please allow up to 3 weeks from receipt of a purchase order to despatch from our warehouse. This is the average time it takes to process an order and this may vary depending on the regulations and requirements of individual countries and the size of the order.

Other

- Any variation to these Terms and Conditions shall be agreed in writing by the Supplier.
- Additional product information and tasting notes available from www.tullochwines.com

Contacts

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