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[WWW.KIESWINES.COM.AU](http://WWW.KIESWINES.COM.AU)



# THE OPPORTUNITY

High calibre, little known wines that can be priced  
and marketed for higher profit

Kies Family Wines have pedigree, they have history and they are  
hand-crafted with premium quality

In fact the grapes that are used to make these wines, often go into  
Penfolds' top drops

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# BENEFITS OF KIES FAMILY WINES

Looking for a sole distributor in select countries to build a relationship with

Export pricing competitive to allow for higher profit margins at the distribution end

No current distribution in some key markets therefore you will have autonomy over introducing the wines to market

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# 3 REASONS TO CHOOSE KIES FAMILY WINES

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# 1. CONSISTENCY

All wines are estate grown

Winemaker Bronson Kies is a 6th Generation family member

5th Generation of the Kies Family – current owners  
(Kies family began growing grapes in the Barossa Valley in 1857)

70 year old vines

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## 2. SCOPE TO GROW

**CURRENTLY UTILISING 15% OF OUR  
YIELD FOR THE KIES FAMILY WINES LABEL**

We are looking for one import partner in each country to build a relationship with, in the view to produce more of our fruit under the Kies Family Wines label.

Our ability to handcraft our wines from vineyard to bottle on site, means that we are flexible and can grow with the right importer, into the future.

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# 3. SETUP FOR EXPORT

CURRENT EXPORT PARTNERS IN:

Singapore (14 years)

China (14 years)

Hong Kong (14 years)

Kies Family Wines is accustomed to the export process  
making working together easy.



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SPARKLING POLLY  
JEAN SHIRAZ ROSÉ



SPARKLING  
CHEERS TO YOU  
SHIRAZ CABERNET



HILL BLOCK  
RIESLING



DEER STALKER  
SHIRAZ & MERLOT

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THE RANGE



MONKEY NUT TREE  
MERLOT



CHAFF MILL  
CABERNET  
SAUVIGNON



KLAUBER BLOCK  
SHIRAZ



FLAGSHIP  
DEDICATION SHIRAZ

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## THE RANGE



A man with a beard and a flat cap stands on the left, and a woman with long hair holding a glass of red wine stands on the right. They are in a cellar with large wooden barrels in the background.

**KIES FAMILY WINES  
BAROSSA VALLEY HWY  
LYNDOCH, SA, 5351**

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*The taste of happiness*



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